

Dementia is on the rise.

Do clients have estate plans in place?



The number of people living with dementia in Canada is expected to increase 187% by 2050.

With such prevalence, there's a good chance you'll encounter clients in your practice with some form of dementia.

That's why it's critical to have estate planning conversations with aging clients as soon as possible. Otherwise, they may become unable to have these conversations and be left without a plan in place.

Sun GIF Solutions: helping to support a sound estate plan



75% or 100% death benefit guarantee options²



Named beneficiaries, even on non-registered assets



May bypass probate

Legacy settlement option³

Customize the death benefit of a Sun Life GIF:

- Lump sum payment
- Stream of lifetime income
- Income for a specified time
- Any combination of these

To learn more about your important role as an advisor in assisting clients affected by dementia, <u>access the Canadian</u> Alzheimer Society's information about this subject.



You can also connect with your Wealth Sales Team to learn more about our investment solutions that can help you create a sound estate plan or:

Visit sunlifeglobalinvestments.com | Call 1-844-753-4437 | Email supportwealth@sunlife.com

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¹ Alzheimer Society of Canada study: "Landmark Study, volume 2 – The Many Faces of Dementia in Canada," 2024. ² Withdrawals affect the value of contract guarantees. See information folder and contract for details on guarantees available. ³ Income from the legacy settlement option is made possible by a payout annuity. The annuity must be allowed under the Income Tax Act (Canada). For locked-in funds, the death benefit is paid according to applicable pension law.